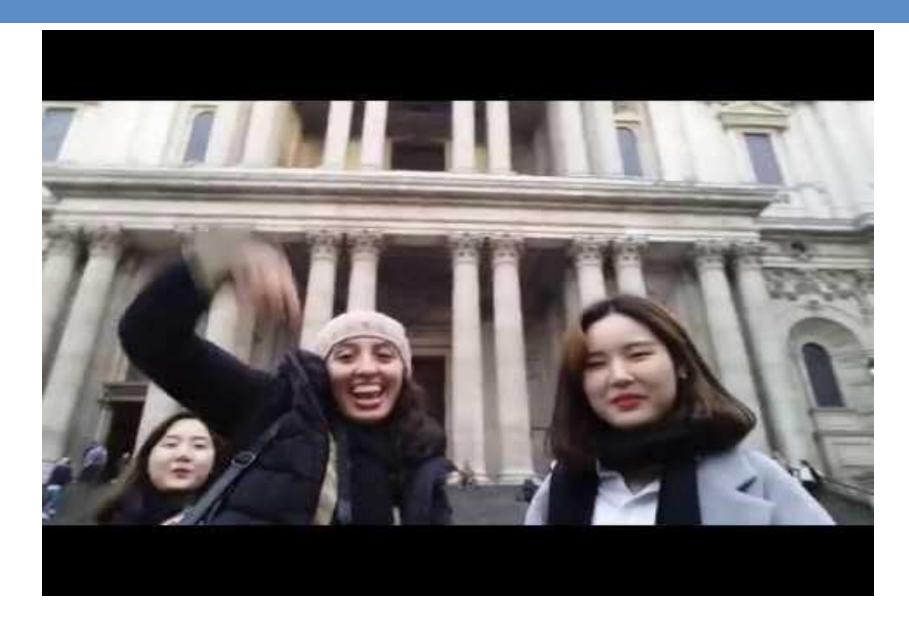


### The latest news from English UK

Louise Gow, Agent Relations Manager, English UK Tim Barker, Commercial Director, English UK

### An unforgettable experience



### **English UK**

- A national association for accredited English language teaching centres in the UK
- A charity registered in the UK
- 420 members across the UK, all accredited by the British Council



### Our work

- To 'advance the education of international students in the English language'
- Quality Assurance, Marketing & Promotion, Training, Government lobbying and Membership Services.
- Quality Assurance includes Student Emergency Fund & the Student Complaint Procedure

## **English UK free online training for agents**

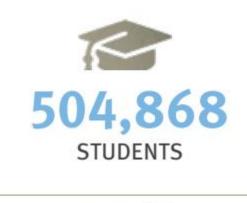


### **English UK free online training**

### **Topics**

- Intro to English UK and our student statistics
- Reasons to choose the UK
- Preparing students for their stay in the UK
- Promoting the UK's regions
- Choosing the right type of language centre
- Best practice for student visa applications
- Understanding Accreditation and Safeguarding
- Working with new partners (advice for beginners)
- Visas!

### ENGLISH UK MEMBER CENTRES MARKET SIZE



+2% VS 2017



-0.9% VS 2017

#### ENGLISH UK MEMBER CENTRES

### **ADULTS VS. JUNIORS**

#### Adult vs junior share









#### STUDENT WEEKS



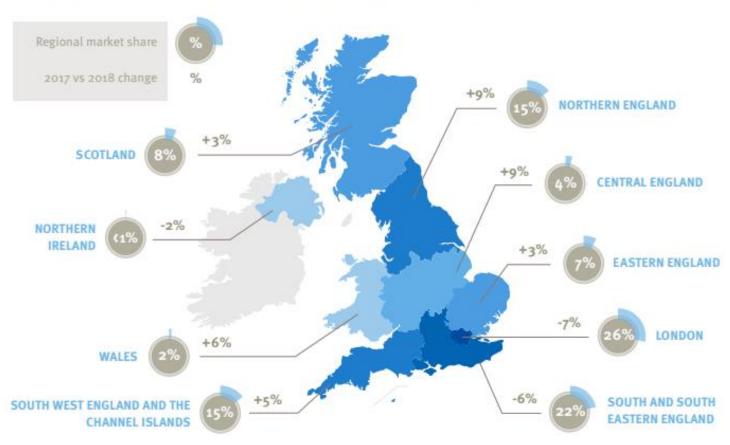
**Source:** English UK, 2018; state and private sector member centres

#### ENGLISH UK MEMBER CENTRES

### **REGIONAL SHARES**

Regional market share in 2018 and change from 2017 (student weeks)

Chart 4: Regional market share (student weeks, 2018) and 2017 vs 2018 change in student weeks



Source: English UK, 2017-2018

#### PRIVATE SECTOR ENGLISH UK MEMBER CENTRE DATA

### **SOURCE REGIONS**

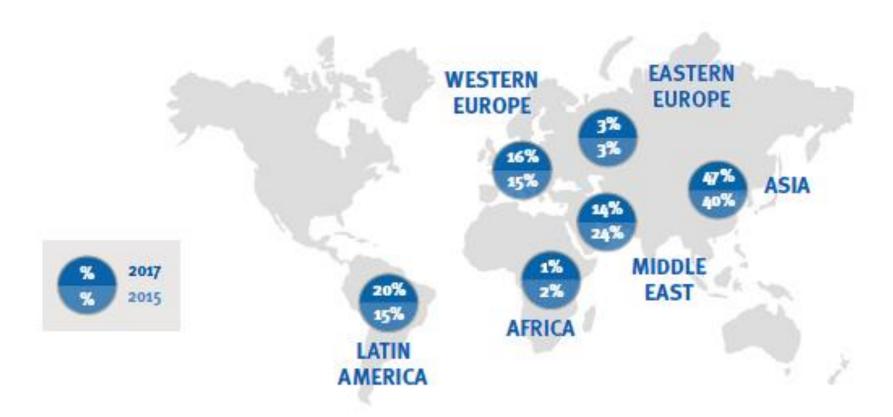
Students from Asia make up 19% of UK ELT students

Source region market shares (student weeks, 2016 vs 2018)



### SOURCE REGIONS

Students from Asia make up 47% of global ELT students



#### PRIVATE SECTOR ENGLISH UK MEMBER CENTRE DATA

### **TOP SOURCE MARKETS 2018**

Table 1: Student weeks, students and average length of stay (weeks) by source market (rank by student weeks)

Rank	Country	Student weeks (2017)	Student weeks (2018)	Share (%, 2018)	Student numbers (2017)	Student numbers (2018)	Share (%, 2018)	Average length of stay (2018)
1	Italy	270,131	258,064	14.2%	129,893	127.972	25.4%	2.0
2	China	185,135	204,225	11.3%	44.673	47.372	9.4%	4-3
3	Saudi Arabia	151,041	164,892	9.1%	16,410	18.974	3.8%	8.7
4	Spain	120,187	122,850	6.8%	44.362	46,750	9.3%	2.6
5	France	89.452	89.525	4.9%	35,201	35,812	7.1%	2.5
6	Turkey	100,050	87,072	4.8%	15,270	14,518	2.9%	6.0
7	Japan	79.262	78,568	4.3%	13.579	14.396	2.9%	5.5
8	South Korea	80,849	70,898	3.9%	7.037	7.700	1.5%	9.2
9	Switzerland	75.784	70,501	3.9%	18,148	17.006	3-4%	4.1
10	Brazii	63,320	63,837	3.5%	13,158	13,955	2.8%	4.6
11	Germany	60,789	60,301	3.3%	31,014	31,374	6.2%	1.9
12	Russia	40,400	46,357	2.6%	17,683	17,808	3.5%	2.6
13	Kuwalt	36,560	33.234	1.8%	3.529	3.351	0.7%	9.9
14	Poland	25,349	32,489	1.8%	6,646	6,635	1.3%	4.9
15	Colombia	34.039	31,410	1.7%	3.252	3.145	0.6%	10.0
16	Thalland	28,846	30,768	1.7%	4,502	4-975	1.0%	6.2
17	Talwan	32,655	27.256	1.5%	5.176	4.513	0.9%	6.0
18	Oman	23,629	25,880	1.4%	3,033	3,366	0.7%	7.7
19	Argentina	19.722	24.576	1.4%	5.947	7.883	1.6%	3.1
20	Chite	15,156	19,153	1.1%	2,375	2,940	0.6%	6.5



### **Quarter 3 2019**

- Overall student weeks reported from Japan increased year-onyear
- Adult student weeks performed more strongly than junior student weeks year-on-year
- Japan was the 8<sup>th</sup> biggest source market with a 3.7% share of the total market. 76% of the student weeks from Japan were spent by adults, 24% by juniors.





### Q3 2019 – headlines from our latest data #2

- Japan retains a strong position as the leading market for English Plus courses, with 22% of the market share
- Our stats show that Northern England, Scotland and Northern Ireland and the South West of England have a comparatively low market share and therefore lower numbers of Japanese students
- Japan continues to have a high percentage of commissioned bookings (bookings from agents) with 84% of all student weeks commissionable



StudyWorld 2020
QEII Centre, London
Monday 7 – Wednesday 9 September





### Become an

# English UK partner agency



Making sure young learners are safe in the UK

### What is Safeguarding?

# Safeguarding means caring for students in all ways

It includes all areas of safety and welfare including:

- child protection
- emotional support
- health
- homesickness
- bullying
- online safety

### English UK schools and safeguarding

English UK members take protecting young learners very seriously.

#### They all:

- Have a clear safeguarding policy
- Have a designated Safeguarding Officer
- Provide information and training to all staff, students and group leaders
- Make sure only suitable adults have the access to children

### English UK schools and safeguarding



### Group leader safeguarding briefing

By Huan Japes, English UK's Membership Director

### Any questions?

For more information on English UK, safeguarding, StudyWorld or how to join us as a partner agency:

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